PREPARE & COMPETE FOR BUSINESS

AN OVERVIEW OF THE NC DEPARTMENT OF COMMERCE

Susan Fleetwood Executive Director of Economic Development March 8, 2023



We Help North Carolina Communities

PREPARE & COMPETE

for Business



MISSION STATEMENT



To improve the economic well-being and quality of life for all North Carolinians.





2022 PROJECTSMAJOR ANNOUNCEMENTS













2022 KEY ACCOLADES





#1 STATE FOR BUSINESS

STATE-LEVEL COMMERCE FUNCTIONS



RURAL DEVELOPMENT	BUSINESS MARKETING
WORKFORCE DEVELOPMENT	EXISTING INDUSTRY SUPPORT
EMPLOYMENT SECURITY	EXPORT ASSISTANCE
RESEARCH, LABOR MARKET STATS	TOURISM ATTRACTION
SCIENCE & TECHNOLOGY	SMALL BUSINESS COUNSELING
ECONOMIC INCENTIVES	FILM, SPORTS DEVELOPMENT

SITE SELECTION PROCESS



PROJECT GENERATION	MAKING THE CUT
NEEDS ANALYSIS	NEGOTIATIONS
FOLLOW-UP RESPONSE	DECISION
CLIENT VISIT	ONGOING SUPPORT

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